



FinPath **Client Success Guide**

Everything you need to help your staff
begin their journey to financial wellness.

www.finpathwellness.com

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Welcome Aboard!

We're happy you're here.

7 in 10 Americans rank finances as their #1 stressor. Financial stress can be debilitating, both for those who have good financial habits and those who don't.

FinPath is here to change that.

With FinPath, our mission is to provide solutions that help empower individuals to go from **safety to freedom**. Since our founding, our calling is to promote personal financial success in three simple ways: certified Financial Coaches, education, and strategic solutions.

Our team strongly believes that the best approach to financial wellness is through continuous education and active engagement with Financial Coaches. Not only do they bridge the gap on complex topics, but they help individuals understand how significant each financial decision can be.

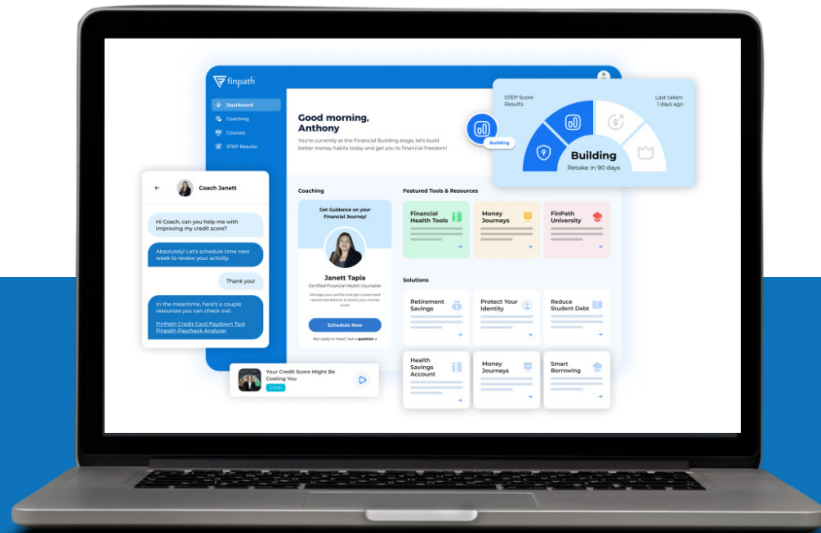
In this guide, you will find everything you need to make this program a success and entrust your staff toward financial well-being.

We look forward to the journey ahead.



About FinPath

FinPath is an employer-paid financial wellness program designed to help you take control of your money. If you've ever felt like you can do more with your dollar, FinPath can help with its trusted financial coaches and powerful online financial health tools.



**Certified
Financial
Coaching**



**FinPath
University**



**Financial
Health Tools**



**Program
Perks**

Areas of Focus



Emergency Savings

From day one, we work hard to help individuals prepare for the next financial shock with a solid emergency savings strategy.



Budgeting & Spending

Financial success doesn't require a lot of money—it just requires a little extra planning. We help give each dollar a purpose.



Debt Management

Piling debt can make it hard to move forward. We help explore potential debt forgiveness options and create a plan to pay down debt.



Credit Score Improvement

Credit worthiness is crucial to financial success. We work to identify areas of opportunity to improve credit scores.



Smart Borrowing

If faced with an emergency expense, payday loans and pulling from retirement savings is often the answer. We provide a better alternative.



Security & Protection

No plan is complete without protection. We help identify areas of need and encourage individuals to seek coverage.

Client Success

Learning more about what financial burdens and stressors your employees experience every day can help you make better decisions about the benefits that would help them the most. Together, we can identify new opportunities to improve financial wellness with the Client's Statute of Success. This is a combination of progress reports for your organization that will provide you pertinent information about adoption and progress of FinPath.

Statute of Success

- Quarterly meetings
- Email health
- User activity
- Reporting
- Aggregated financial coaching sessions results
- Participation rates
- Learning module activity
- List of most popular topics
- Health score trend analysis



Reporting will not only offer insight into employee behavior, but it will ensure that your organization achieves success out of the program.

Client Success Managers Support you can trust

To ensure long-term program success, each organization is assigned a Client Success Manager. The Client Success Manager's role is to be the intermediary between FinPath and your organization. They will pro-actively reach out with updates, campaigns, marketing collateral, and other efforts to promote program adoption as well as achieve your organization's desired outcomes.



Rebecca Lenard
FinPath



Javier Zamora
FinPath

Tech Requirements

There are a few tech requirements to ensure FinPath is running smoothly on your devices. This list was created for your technology team, and it contains all the information you need for Safelisting our communication channels. If your organization has any type of spam filter enforced, participants may not be able to receive their activation code to register their account, nor will they be able to receive any other communications or updates.

1 Mbps average internet connection speed per user

Web Browser

- » Microsoft Edge
- » Microsoft Internet Explorer 11
- » Mozilla Firefox (Version 100+)
- » Google Chrome (Version 100+)
- » Safari (Version 18+)

Mobile Browser

- » Android 7.0+
- » iOS 12+ Safari

Cookies enabled

JavaScript enabled

Flash enabled

Email Delivery IPs

- » ip4:199.255.192.0/22
- » ip4:199.127.232.0/22
- » ip4:54.240.0.0/18
- » ip4:69.169.224.0/20
- » ip4:23.249.208.0/20
- » ip:23.251.224.0/19
- » ip4:76.223.176.0/20
- » ip4:54.240.64.0/19
- » ip4:54.240.96.0/19
- » ip4:76.223.128.0/19
- » ip4:216.221.160.0/19
- » ip4:206.55.144.0/20

DMARC, DKIM and SPF authenticated

Domains

- » @hubinternational.com
- » @finpathwellness.com



Eligibility File Information

| | |
|-------------------------------|---|
| *Employee Unique ID | Up to 30 characters |
| SSN | 9 digits, no dashes, leading zeros |
| *First Name | Up to 30 characters |
| *Last Name | Up to 30 characters |
| Middle Name | Up to 30 characters |
| Address | Up to 50 characters |
| City | Up to 20 characters |
| State | Up to 2 characters |
| Zip Code | 5 characters or 10 characters with dash |
| Marital Status | Up to 1 character |
| Gender | Up to 1 character |
| Race | Up to 30 characters |
| Phone | 10 digits with area code (dashes do not matter) |
| *E-mail | Up to 50 characters |
| *Birth Date | MM/DD/YYYY |
| *Hire Date | MM/DD/YYYY |
| Rehire Date | MM/DD/YYYY |
| *Termination Date | MM/DD/YYYY |
| Job Position | Up to 30 characters |
| **Gross annual Income | Up to 6 characters (no punctuation) |
| **Payroll ID | Up to 30 characters |
| **Benefits Eligibility | (Y/N) |
| **State of Employment | Up to 2 characters |
| **Employment Status | Active/Inactive |

The information listed in the Eligibility specifications is there in order to make the user experience the best it can be. Providing this information ahead of time will not only create a better user experience for your employees, but it also gives our Financial Coaches the opportunity to help the users make better decisions on their personal finance goals. The Participation Reports will also use the demographic information gathered from this data file to segment your employees and understand the different needs of the niches within your organization.

The ongoing eligibility file should contain one record (one row) for each employee and one column for each required field. All eligible employees should be included on the Eligibility File. The required fields are on the left.

Naming preference: file type, date posted (ex. Eligibility file - 6.30.2018).

File Type: CSV

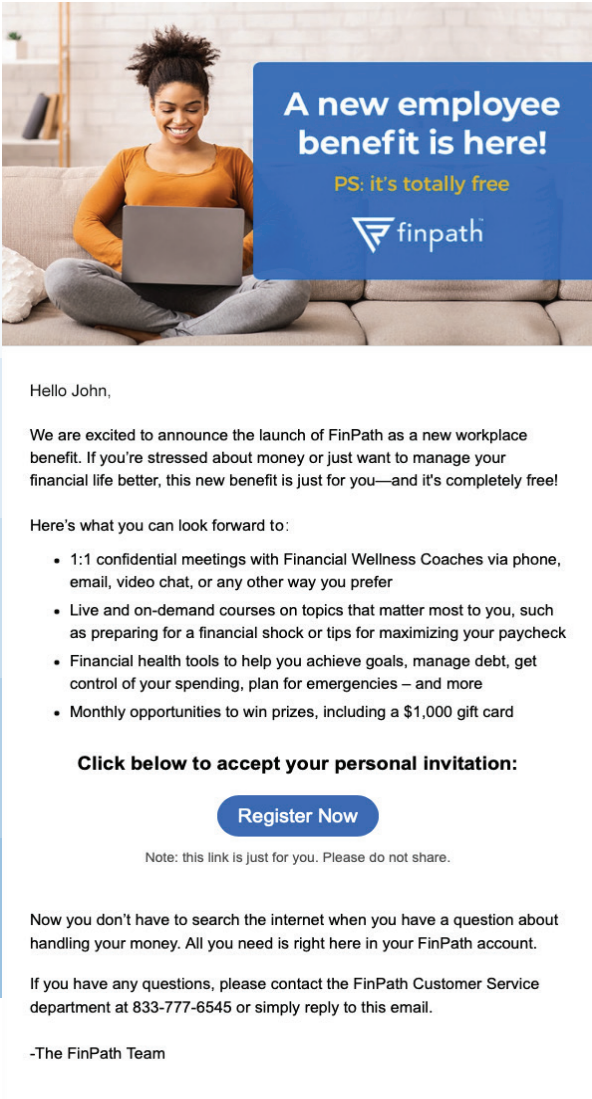
*All fields are required.

**If you have employees with identical payroll frequencies on separate schedules, we suggest adding a number after the letter (i.e. M1 for monthly employees paid on the first of the month, M2 for monthly employees paid on the 15th of the month).

Launch

Let's get the show on the road.

The most important element to a successful launch is buzz. Without buzz, your employees won't know about this great new benefit available to them. Because the most successful programs are the ones we are able to work with closely, we have developed a variety of content to support the launch of your program. We have also developed a launch timeline for you to track engagement, which is featured below.



A preview image of the Launch email

Launch Timeline

Email from Employer

- Email template provided

Pre-launch Email

- FinPath is coming soon

Launch Email

- Review of key benefits
- Instructions for registering/setting up account
- Personal URL included

Post-launch Email

- Sent 5-7 days after launch to employees who haven't responded yet
- Reminder to take advantage of FinPath

Town Hall Invitation

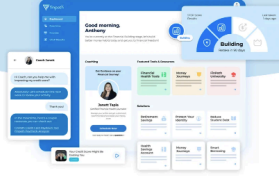
- Sent 2-4 weeks after launch
- Invitation to attend live online event Q&A and review of features and benefits

Post Launch

Taking the reins

With every FinPath registration, post launch materials will be provided. This includes a monthly newsletter and the monthly FinPath Journey flyer, as well as a host of engagement activities to keep communication steady.

Introducing FinPath



Hi there 🙋

Your financial future is full of possibilities, and we're here to help you navigate every step. With **FinPath**, you'll gain access to personalized tools and expert guidance that empower you to make smarter financial decisions, just like thousands of others who have transformed their money habits through our program.

Whether you want to reduce debt, improve your credit, buy your dream home, or just improve your money habits, we can help.

Keep an eye out for your account activation email, coming soon! We look forward to joining you on your journey to financial success.

[Learn About My Benefit! →](#)

- Financial Coaching**
Unlimited, confidential coaching sessions
- Financial Tools**
30+ tools to help you work toward your goals
- Educational Courses**
Self-paced courses for continuous learning
- Big Benefits**
The more you learn, the more cash you earn!

[Learn More →](#)



We go further with your dollar so you can go farther in life

You're just one click away from the employer-paid financial program you never knew you needed.

The Average Financial Coaching Session

\$225

FinPath Coaching Sessions

\$0

- 1:1 Coaching Sessions
- Financial Health Tools
- FinPath University
- FinPath Perks

FinPath's Retirement Journey

October 2024



Take Control of Your Financial Future During National Retirement Security Month!

Whether you're just starting out or have been saving for a while, we've prepared a new journey to give you the tools and knowledge to make smart financial choices at every stage of life, including:

- Tailored financial tips for every stage of life
- Powerful tools to maximize your retirement savings
- Investment fundamentals to grow your wealth

Complete the journey by **October 15th** for a chance to win a **\$25 gift card!**


[Start Journey →](#)

Estimated Time: 5 Minutes

Pause for a Mindfulness Break

Check out our newest meditation for navigating "Retirement Concerns". Our short, manageable meditation sessions can help you explore how you feel about retirement without judgment.

[BEGIN MEDITATION](#)



QUESTION OF THE MONTH

What's the difference between an IRA and a Roth IRA?

A traditional IRA allows you to save for retirement and pay taxes later when you take the money out in retirement. With a Roth IRA, you pay taxes on the money now, but when you retire, you can take it out tax-free —as long as you're over age 59½ and had the account for 5+ years.

Roth IRAs also let you take out your contributions (the money you put in) at any time without penalties. If you withdraw the earnings early, though, you may face taxes and penalties unless you follow specific rules, like using the money to buy your first home.

Have more questions? Talk with a FinPath Financial Coach about IRAs and Retirement Planning!

[Talk to a Coach →](#)

Not ready to meet yet? [Send them a question instead →](#)

FinPath Journey #7

Easy Ways to Work Toward a Debt-Free Life

July 12 @ 4:30 PM CST

Give each dollar a purpose

Never ending stress from a lifetime of debt? This month's course will help you start the process of reducing debt through budgeting and developing habits to live a debt-free life.

Our Financial Coaches will discuss several strategies commonly used to attack and eliminate debt, including the snowball vs the avalanche strategy.

Presented by:

- Aaron Hennig
Financial Coach
- Janett Tapia
Financial Coach

Complete This Month's Financial Journey

This year, get rewarded in prizes when you build better financial habits.


- Attend this live course on July 12th
- Access your FinPath account
- Click the button to access Financial Health Tools
- Complete the "Getting out of debt (and avoiding it in the future)" course and "Using credit cards responsibly" course

Each Journey completed will grant you an entry into the end of year raffle AND a chance to win a \$50 gift card. Be sure to complete more financial journeys throughout the year to get more entries!

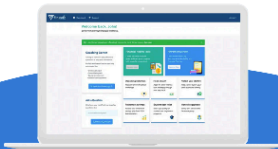
Register at
www.finpathwellness.com/july2022



Haven't activated your account yet? Get started at finpathwellness.com/register



Get financial wellness.



Your new benefit is here.

FinPath is an employer-paid program designed to help you take control of your money. If you've ever felt like you can do more with your dollar, FinPath is here for you.


Here's what you get:

- 1:1 Coaching Sessions
- Financial Health Tools
- FinPath University
- FinPath Perks

Areas of focus:

- Budgeting and spending
- Debt and credit score management
- Emergency savings
- Personal and student loans
- Retirement basics

Activate your free account at
www.finpathwellness.com



Engagement Activities

Engaging in activities such as town hall meetings, workshops, and coaching campaigns is crucial for the success of your financial wellness program. These initiatives not only enhance employees' financial literacy but also demonstrate a tangible commitment to their overall well-being, fostering a more engaged and productive workforce.



Educational Workshops

Led by a Financial Coach, participants gain knowledge and learn actionable next steps on key financial topics.



In-Person Coaching

Meet in person one-on-one with a Financial Coach at on-site locations.



Departmental Workshops

Share the benefits of FinPath during a department meeting. These range 30-45 minutes.



Town Hall Meetings

Get to know the FinPath Wellness benefit within the first 30 days via a Zoom meeting.



Open Enrollment

FinPath representative onsite during open enrollment events.



Professional Development

FinPath representatives provide financial education and highlight the benefit to employees.



New Hire Orientation

New employees can learn about FinPath from on-site support during New Hire Orientation.



Wellness and Benefit Fairs

Much like Professional Development days, we provide in-person help during employee fairs.



Registration Campaigns

Increase FinPath account registration and give employees the opportunity to win prizes.



Coaching Campaigns

Increase FinPath coaching sessions and give employees the opportunity to win prizes.



Financial Literacy Month

FinPath provides a variety of resources to improve financial wellbeing for employees every April. Prizes included each week.



Specialized Support




Employees can get financial education around key life milestones, with the chance to earn prizes in return.

Disclaimer: Workshops that receive lower than 10 registrations will need to be rescheduled to a more convenient time.

Additional Engagement Activities

You care about the well-being of your employees; we wouldn't be here if you didn't. We want to ensure we are keeping your employees engaged in the program. It can be a difficult job keeping track of who or who isn't engaged, so we created, improved, and *recreated* a number of different ideas for your employees to stay active in the program. This page will give you a variety of activities to choose from.

Digital Media

-  Email Announcements
-  Social Media Posts
-  Newsletters

Traditional Media

-  Break Room Posters
-  Mailbox Flyers
-  Postcards

Automated Engagement

- Post-Registration Email Campaign
- Monthly Newsletters
- Monthly Live Courses hosted by our Financial Coaches and other industry specialists
- \$1000 Grand Prize

Scheduled Engagement

- Intro Presentation
- Incentives and Contests
- Additional activities are available upon request
- Benefit Fairs
- Employee Training Days
- Health/Wellness Initiatives/Events



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@finpathwellness



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@finpathwellness



x.com/finpathwellness
@finpathwellness



linkedin.com/company/finpathwellness
@finpathwellness

Follow FinPath on Social Media

As part of the Welcome Kit, keep in touch with FinPath by adding us on social media! We post weekly updates about upcoming events, program features, and ongoing incentives.



Dedicated Employer Resource Center

For all support documents, videos, toolkits and resources, head to:
finpathwellness.com/resource-center/

Important Disclosures

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Past performance may not be indicative of any future results. No current or prospective client should assume that the future performance of any investment or investment strategy referenced directly or indirectly in this brochure will perform in the same manner in the future. Different types of investments and investment strategies involve varying degrees of risk—all investing involves risk—and may experience positive or negative growth. Nothing in this brochure should be construed as guaranteeing any investment performance.

FinPath | Financial Wellness

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